

**MARSHALL ISLANDS POSTAL  
SERVICE AUTHORITY**

**(A COMPONENT UNIT OF THE REPUBLIC  
OF THE MARSHALL ISLANDS)**

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**FINANCIAL STATEMENTS  
AND  
INDEPENDENT AUDITORS' REPORT**

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**YEARS ENDED SEPTEMBER 30, 2010 AND 2009**

## **INDEPENDENT AUDITORS' REPORT**

Board of Directors  
Marshall Islands Postal Service Authority:

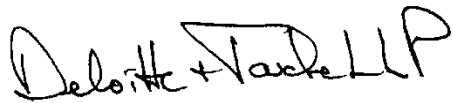
We have audited the accompanying statements of net assets of the Marshall Islands Postal Service Authority (the Authority), a component unit of the Republic of the Marshall Islands, as of September 30, 2010 and 2009, and the related statements of revenues, expenses and changes in net assets and of cash flows for the years then ended. These financial statements are the responsibility of the Authority's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of the Authority as of September 30, 2010 and 2009, and its changes in net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The Management's Discussion and Analysis on pages 3 through 7 is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. This supplementary information is the responsibility of the Authority's management. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

In accordance with *Government Auditing Standards*, we have also issued our report dated July 19, 2011, on our consideration of the Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

A handwritten signature in black ink that reads "Deloitte + Starks LLP". The signature is written in a cursive, stylized font.

July 19, 2011

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Management's Discussion and Analysis September 30, 2010 and 2009

As management of the Marshall Islands Postal Service Authority (the Authority), we offer readers of the Authority's financial statements this narrative overview and analysis of the financial activities of the Authority for the fiscal year ending September 30, 2010. We encourage the readers to consider the information presented here in conjunction with additional information that we have furnished in the Authority's financial statements, which follow this narrative.

The Authority was created by the Postal Service Act of 1983 for the purpose of establishing an effective and efficient postal service for the Republic. The operation of the Authority were accounted for as a separate fund within the Government of the Republic of the Marshall Islands (RepMar) Ministry of Finance. Effective October 1, 2008, the Authority established a separate bank account outside of RepMar's Treasury for the purpose of receiving and disbursing funds in accordance with the Postal Service Fund (Amendment) Act of 2007. Accordingly, the accompanying Management's Discussion and Analysis only pertains to the operations of the Authority once the operation was separated from RepMar's Ministry of Finance.

### FINANCIAL HIGHLIGHTS

- The assets of the Authority exceeded its liabilities at the close of business for the year by \$49,789 (Net Assets) increasing by \$26,971 from \$22,818 prior year.
- As of the close of business on September 30, 2010, the Authority earned \$406,428 in revenues. Most of these were derived from revenues generated from stamp sales and postal box rentals, which account for 60% and 19% , respectively, (or 79%) of the total revenue earned during the year. On the other hand, the Authority incurred various expenses, which are directly and indirectly related to the provision of domestic and international mail services, which totaled \$382,780. These expenses were funded by operating revenues generated by the Authority.

### OVERVIEW OF FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the Authority's basic financial statements. The Authority's financial statements are comprised of four (4) components: 1) Statement of Net Assets, 2) Statement of Revenues, Expenses and Changes in Net Assets, 3) Statement of Cash Flows, and 4) Notes to the Financial Statements.

The Authority, like other government agencies, uses fund accounting to ensure and demonstrate compliance with finance-related requirements. The Authority is comprised of a single proprietary fund. A proprietary fund operates by charging its customer a fee for the service provided (operating revenue), like a typical business enterprise. A proprietary fund may also receive revenue from government agencies as grants or support (non-operating revenue). These financial statements are designed to provide readers with a broad overview of the Authority's finances, in a matter similar to a private-sector business.

**The Statements of Net Assets** presents information on all of the Authority's assets and liabilities, with the different between the two reported as net assets. Over time, increases or decreases in net assets may serve as a useful indicator of whether the financial position of the Authority is improving or deteriorating. The statements of net assets can be found on page 8.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Management's Discussion and Analysis September 30, 2010 and 2009

**The Statements of Revenues, Expenses, and Changes in Net Assets** presents information showing how the Authority's net assets changed during the fiscal year. All changes in net assets are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of the related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g. accounts receivable and accounts payable). The statements of revenues, expenses, and changes in net assets can be found on page 9.

**The Statements of Cash Flows** presents information showing how the Authority's cash increased or decreased during the year. Cash is received and used in three ways: operating activities, capital and non-capital financing activities, and investing activities. The statement of cash flows can be found on pages 10 and 11.

**The Notes to the Financial Statements** provide additional information that is essential to a full understanding of the data provided in the basic financial statements. The notes to the financial statements can be found on pages 12 through 19.

### **Financial Analysis**

#### **Net Assets**

Net assets may serve over time as a useful indicator of a governmental entity's financial position. The Summary Statement of Net Assets below was prepared to give insight on the Authority's resources, liabilities, and net assets. At the close of business on September 30, 2010, the Authority's assets exceeded its liabilities by \$49,789, which is comprised of restricted net assets of \$36,158, that are invested in capital assets with the remainder of \$13,631. Accordingly, this means that there are unrestricted assets available to be used to finance the day-to-day operation of the Authority.

#### **Summary Statement of Net Assets**

	<u>2010</u>	<u>2009</u>
Assets:		
Current assets	\$ 152,806	\$ 112,233
Capital and other assets	<u>36,158</u>	<u>41,689</u>
Total assets	\$ <u>188,964</u>	\$ <u>153,922</u>
Liabilities:		
Current liabilities	\$ 128,271	\$ 116,402
Noncurrent liabilities	<u>10,904</u>	<u>14,702</u>
	<u>139,175</u>	<u>131,104</u>
Net Assets:		
Invested in capital assets	36,158	41,689
Unrestricted	<u>13,631</u>	<u>(18,871)</u>
Total net assets	<u>49,789</u>	<u>22,818</u>
	\$ <u>188,964</u>	\$ <u>153,922</u>

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Management's Discussion and Analysis September 30, 2010 and 2009

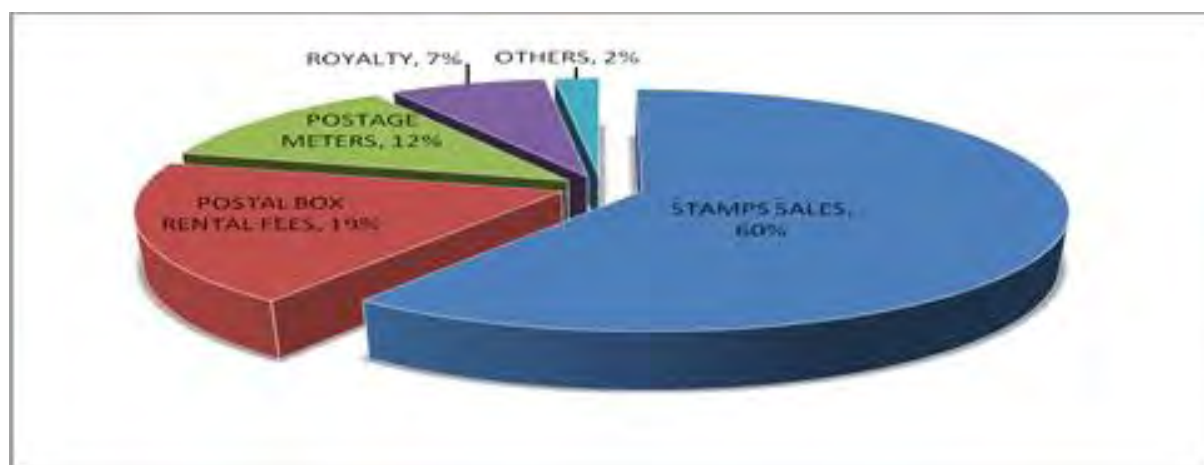
### Changes in Net Assets

Current year activities resulted in a positive change in net assets of the Authority of \$26,971. The summary statement of Revenues, Expenses, and Changes in Net Assets below was prepared to show the net asset calculation for the year.

### Summary Statement of Revenues, Expenses, and Changes in Net Assets

	<u>2010</u>	<u>2009</u>
Operating revenues	\$ 406,428	\$ 325,964
Operating expenses	<u>382,780</u>	<u>429,937</u>
Operating income (loss)	23,648	(103,973)
Non-operating revenues	<u>3,323</u>	<u>126,791</u>
Changes in net assets	\$ <u>26,971</u>	\$ <u>22,818</u>

The Authority's revenues (excluding Non-Operating revenues) earned and reported at the end of the year amounted to \$406,428. Approximately 79% or \$317,676 of the Authority's revenue generated during the year comes from stamp sales and postal box rental fees, which accounts for 60% and 19%, respectively, of the total of \$406,428 earned during the year. The chart below was prepared to describe the composition of the Authority's revenue sources for 2010.



### Revenue Sources

The major source of revenue of the Authority is the sale of stamps for domestic and international mail. As indicated below, stamp sales have increased by 21.4% from FY 2007 to FY 2008, 17.5% from FY 2008 to FY 2009, and a further 25% from FY 2009 to FY 2010. The primary reason for this increase is the return of domestic status in November 2007 by the United States Postal Service, the addition of 650 new postal boxes, and the excellent services provided. Revenue amounts for 2008 and 2007 represent collections by the Ministry of Finance when the Authority was operated under the direct control of RepMar.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Management's Discussion and Analysis September 30, 2010 and 2009

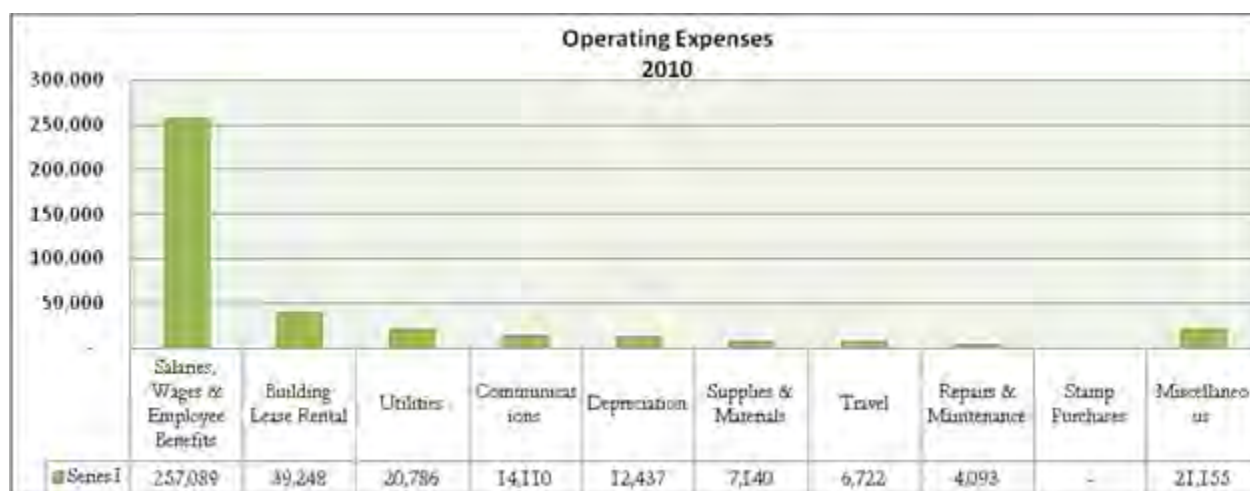
### Revenue Sources Continued

	<u>2010</u>	<u>2009</u>	(Unaudited) <u>2008</u>	(Unaudited) <u>2007</u>
Stamp sales	\$ 242,442	\$ 211,869	\$ 180,245	\$ 148,508
Postal box rental	75,234	56,602	73,748	56,660
Postage meters	47,015	46,750	33,539	31,057
Royalty	26,838	-	-	-
Others	<u>14,899</u>	<u>10,743</u>	<u>15,556</u>	<u>5,959</u>
	\$ <u>406,428</u>	\$ <u>325,964</u>	\$ <u>303,088</u>	\$ <u>242,184</u>

### Expense Distribution

Total costs incurred as of the close of business on September 30, 2010 were \$382,780. Of this amount, the Authority incurred \$257,089 and \$39,248, respectively, for employee salaries and for building rental. These expense line items account for 77% of the total expense of \$382,780 incurred during the year 2010.

The graph below was prepared to described the expenses distribution of the Authority during the year.



### **Capital Asset and Debt**

During the year, the Authority purchased various equipment, and other fixed assets at a cost of approximately \$6,906. For additional information concerning capital assets, please refer to Note 3 of the accompanying financial statements.

The Authority did not incur any long-term debt nor does it have any outstanding debt at the end of the year.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Management's Discussion and Analysis September 30, 2010 and 2009

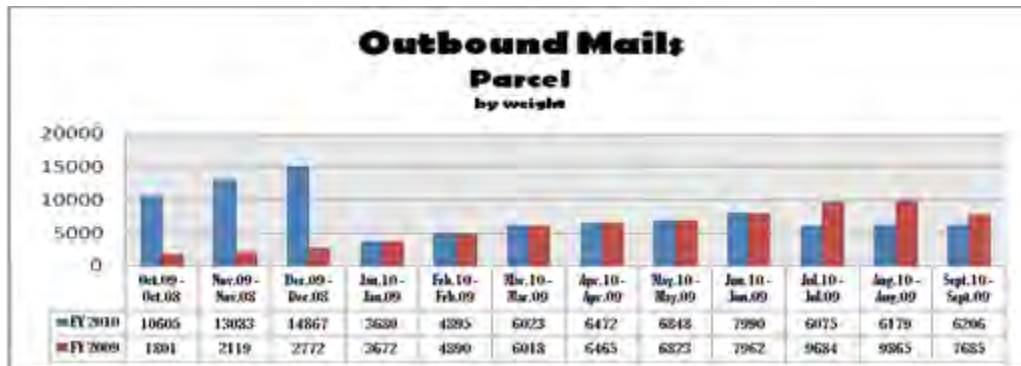
### ECONOMIC OUTLOOK

The Authority plays an important role to provide excellent services to the people that are either sending or receiving their mail.

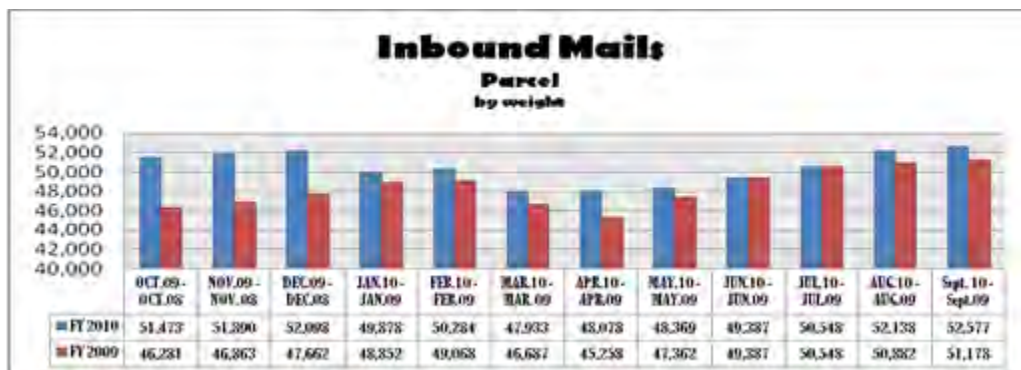
Modern technology has enabled the Authority to recently establish a website so that people who are either sending or receiving mail can TRACK the status.

Operating revenues increased from FY2009 (\$325,964) to FY2010 (\$406,428), and Operating expenses decreased from FY2009 (\$429,937) to FY2010 (\$382,780).

The Outbound Mail volume by weight increased from FY2009 (69,756 lbs) to FY2010 (92,903 lbs) by 23,147 lbs.



The Inbound Mail volume by weight increased from FY2009 (580,028 lbs) to FY2010 (604,648 lbs) by 24,620 lbs.



Due to the increase in operating revenues and the decrease in operating expenses, and increases in both outbound and inbound mail, there is no negative economic impact on the Authority.

### REQUEST FOR INFORMATION

The financial report is designed to provide a general overview of the Authority's finances for all those with an interest in the Post Office's finances. Questions concerning any of the information provided in this report or request for additional financial information should be addressed to the Postmaster General, Post Office, Majuro, MH 96960.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Statements of Net Assets September 30, 2010 and 2009

ASSETS	<u>2010</u>	<u>2009</u>
Current assets:		
Cash	\$ 113,362	\$ 91,475
Receivables:		
Postal box rental	90,610	70,825
Other	10,157	1,490
	<u>100,767</u>	<u>72,315</u>
Less allowance for doubtful accounts	(90,610)	(70,825)
	<u>10,157</u>	<u>1,490</u>
Stamp inventory	20,971	14,217
Prepaid expenses	8,316	5,051
Total current assets	<u>152,806</u>	<u>112,233</u>
Capital assets, net	36,158	41,689
	<u>\$ 188,964</u>	<u>\$ 153,922</u>
 LIABILITIES AND NET ASSETS		
Current liabilities:		
Accounts payable	\$ 6,354	\$ 7,277
Lease rental payable	69,189	54,459
Payable to affiliates	13,431	14,415
Accrued payroll	13,465	12,238
Accrued annual leave payable	6,759	9,112
Deferred revenue	19,073	18,901
Total current liabilities	<u>128,271</u>	<u>116,402</u>
Accrued annual leave payable, net of current portion	10,904	14,702
Total liabilities	<u>139,175</u>	<u>131,104</u>
Commitments and contingency		
Net assets:		
Invested in capital assets	36,158	41,689
Unrestricted	13,631	(18,871)
Total net assets	<u>49,789</u>	<u>22,818</u>
	<u>\$ 188,964</u>	<u>\$ 153,922</u>

See accompanying notes to financial statements.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Statements of Revenues, Expenses, and Changes in Net Assets Years Ended September 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Operating revenues:		
Stamp sales	\$ 242,442	\$ 211,869
Postal box rentals	75,234	56,602
Postage meters	47,015	46,750
Royalty	26,838	-
Other	14,899	10,743
Total operating revenues	<u>406,428</u>	<u>325,964</u>
Operating expenses:		
Salaries, wages and employee benefits	257,089	293,454
Building lease rental	39,248	37,598
Utilities	20,786	17,230
Communications	14,110	13,192
Depreciation	12,437	5,609
Supplies and materials	7,140	8,859
Travel	6,722	20,301
Repairs and maintenance	4,093	6,894
Stamp purchases	-	2,875
Miscellaneous	21,155	23,925
Total operating expenses	<u>382,780</u>	<u>429,937</u>
Operating income (loss)	<u>23,648</u>	<u>(103,973)</u>
Nonoperating revenues:		
Contributions from RepMar	3,323	126,791
Change in net assets	<u>26,971</u>	<u>22,818</u>
Net assets at beginning of year	<u>22,818</u>	<u>-</u>
Net assets at end of year	<u>\$ 49,789</u>	<u>\$ 22,818</u>

See accompanying notes to financial statements.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Statements of Cash Flows Years Ended September 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Cash flows from operating activities:		
Cash received from customers	\$ 397,933	\$ 344,865
Cash payments to suppliers for goods and services	(106,143)	(112,534)
Cash payments to employees for services	(262,997)	(262,978)
Net cash provided by (used in) operating activities	<u>28,793</u>	<u>(30,647)</u>
Cash flows from noncapital financing activities:		
Contributions from RepMar	<u>-</u>	<u>169,420</u>
Cash flows from capital and related financing activities:		
Acquisition of capital assets	<u>(6,906)</u>	<u>(47,298)</u>
Net change in cash	21,887	91,475
Cash at beginning of year	91,475	-
Cash at end of year	<u>\$ 113,362</u>	<u>\$ 91,475</u>
Reconciliation of operating income (loss) to net cash provided by (used in) operating activities:		
Operating income (loss)	\$ 23,648	\$ (103,973)
Adjustments to reconcile operating income (loss) to net cash provided by (used in) operating activities:		
Depreciation	12,437	5,609
(Increase) decrease in assets:		
Other receivables	(8,667)	(1,490)
Stamp inventory	(3,431)	2,874
Prepaid expenses	(3,265)	(5,051)
Increase in liabilities:		
Accounts payable	(923)	7,277
Lease rental payable	14,730	14,730
Payable to affiliates	(984)	14,415
Accrued payroll	1,227	12,238
Accrued annual leave payable	(6,151)	3,823
Deferred revenues	172	18,901
Net cash provided by (used in) operating activities	<u>\$ 28,793</u>	<u>\$ (30,647)</u>

See accompanying notes to financial statements.

**MARSHALL ISLANDS POSTAL SERVICE AUTHORITY**

Statements of Cash Flows, Continued  
Years Ended September 30, 2010 and 2009

	<u>2010</u>	<u>2009</u>
Summary of noncash financing activities:		
Increase in stamp inventory	\$ (3,323)	\$ (17,091)
Increase in lease rental payable	-	39,729
Increase in accrued annual leave payable	-	19,991
Contributions from RepMar	3,323	(42,629)
	<u>\$ -</u>	<u>\$ -</u>

See accompanying notes to financial statements.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

Notes to Financial Statements  
September 30, 2010 and 2009

## (1) Organization

The Marshall Islands Postal Service Authority (the "Authority"), a component unit of the Republic of the Marshall Islands (RepMar), was created by the Postal Service Act of 1983 for the purpose of establishing an effective and efficient postal service for the Republic. The Authority provides both domestic and international mail services from three service outlets - the Uliga and Delap postal stations located on Majuro Atoll, and the Ebeye postal station located on Kwajalein Atoll.

The operations of the Authority were accounted for as a separate fund within RepMar's Ministry of Finance. Effective October 1, 2008, the Authority established a separate bank account outside of RepMar's Treasury for the purpose of receiving and disbursing funds in accordance with the Postal Service Fund (Amendment) Act of 2007. Accordingly, the accompanying financial statements relate solely to those accounting records maintained by the Authority and do not incorporate any accounts related to the Authority's operations that may be accounted for by RepMar's Treasury or any of RepMar's other branches, departmental units or component units.

The Authority is governed by a five-member Board of Directors appointed by the President of RepMar. The Board of Directors, in turn, is responsible for the appointment of the Postmaster General who oversees the day-to-day operations of the Authority.

The Authority's financial statements are incorporated into the financial statements of RepMar as a component unit.

## (2) Summary of Significant Accounting Policies

The accounting policies of the Authority conform to accounting principles generally accepted in the United States of America, as applicable to governmental entities, specifically proprietary funds. Governmental Accounting Standards Board (GASB) Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities that Use Proprietary Fund Accounting*, requires that proprietary activities apply all applicable GASB pronouncements as well as Statements and Interpretations issued by the Financial Accounting Standards Board (FASB), Accounting Principles Board Opinions, and Accounting Research Bulletins of the Committee on Accounting Procedures issued on or before November 30, 1989. The Authority has implemented GASB 20 and elected not to apply FASB Statements and Interpretations issued after November 30, 1989.

GASB Statement No. 34, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments*, as amended by Statement No. 37, *Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments: Omnibus*, and modified by Statement No. 38, *Certain Financial Statement Note Disclosures*, establish financial reporting standards for governmental entities which require that management's discussion and analysis of the financial activities be included with the basic financial statements and notes and modify certain other financial statement disclosure requirements.

To conform to the requirements of GASB Statement 34, equity are presented in the following net asset categories:

- Invested in capital assets; capital assets, net of accumulated depreciation, plus construction or improvement of those assets.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

Notes to Financial Statements  
September 30, 2010 and 2009

## (2) Summary of Significant Accounting Policies, Continued

- Unrestricted; net assets that are not subject to externally imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of management or the Board of Directors or may otherwise be limited by contractual agreements with outside parties.

### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### Basis of Accounting

Proprietary funds are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets and liabilities associated with the operation of the fund are included in the statements of net assets. Proprietary fund operating statements present increases and decreases in net total assets. The accrual basis of accounting is utilized by proprietary funds. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred. The Authority considers revenues and costs that are directly related to operations to be operating revenues and expenses. Revenues and expenses related to financing and other activities are reflected as nonoperating.

### Cash

Custodial credit risk is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. Such deposits are not covered by depository insurance and are either uncollateralized or collateralized with securities held by the pledging financial institution or held by the pledging financial institution but not in the depositor-government's name. The Authority does not have a deposit policy for custodial credit risk.

For purposes of the statements of net assets and cash flows, cash is defined as cash on hand and cash held in demand accounts. As of September 30, 2010 and 2009, the carrying amount of cash was \$113,362 and \$91,475, respectively, and the corresponding bank balances were \$112,235 and \$90,995, respectively, which is maintained in a financial institution not subject to Federal Deposit Insurance Corporation (FDIC) insurance. The Authority does not require collateralization of its cash deposits; therefore, all deposits are uncollateralized.

### Receivables

All receivables are due from businesses and individuals located within the Republic of the Marshall Islands and are interest free and uncollateralized. The allowance for uncollectible accounts is stated at an amount which management believes will be adequate to absorb possible losses on accounts receivable that may become uncollectible based on evaluations of the collectability of these accounts and prior collection experience.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

Notes to Financial Statements  
September 30, 2010 and 2009

## (2) Summary of Significant Accounting Policies, Continued

### Stamp Inventory

Stamp inventory consists of stamps purchased for resale and are valued at the lower of cost (first-in, first-out) or market value.

### Prepaid Expenses

Certain payments to vendors or persons for goods and services reflect costs applicable to future accounting periods and are recorded as prepaid expenses in the accompanying financial statements.

### Fixed Assets

The Authority does not have a capitalization policy for fixed assets; however, items with a cost that equals or exceeds \$100 are generally capitalized at the time of acquisition. Depreciation is calculated using the straight-line method based on the estimated useful lives of the respective assets. The estimated useful lives of these assets are as follows:

Motor vehicles	3 years
Other furniture and equipment	5 years

### Compensated Absences

Vested or accumulated vacation leave is recorded as an expense and liability as the benefits accrue to employees. No liability is recorded for nonvesting accumulating rights to receive sick pay benefits. As of September 30, 2010 and 2009, the accumulated vacation leave liability totals \$17,663 and \$23,814, respectively.

### Deferred Revenue

Deferred revenues include amounts received for postal box rental fees prior to the end of the fiscal year but related to the subsequent accounting period.

### Taxes

Corporate profits are not subject to income tax in the Republic of the Marshall Islands. The Government of the Republic of the Marshall Islands imposes a gross receipts tax of 3% on revenues. The Authority is specifically exempt from this tax.

### New Accounting Standards

During fiscal year 2010, the Authority implemented the following pronouncements:

- GASB Statement No. 51, *Accounting and Financial Reporting for Intangible Assets*, which addresses whether and when intangible assets should be considered capital assets for financial reporting purposes.
- GASB Statement No. 53, *Accounting and Financial Reporting for Derivative Instruments*, which is intended to improve how state and local governments report information about derivative instruments - financial arrangements used by governments to manage specific risks or make investments - in their financial statements.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

Notes to Financial Statements  
September 30, 2010 and 2009

## (2) Summary of Significant Accounting Policies, Continued

### New Accounting Standards, Continued

- GASB Technical Bulletin No. 2008-1, *Determining the Annual Required Contribution Adjustment for Postemployment Benefits*, which clarifies the requirements of GASB Statement No. 27, *Accounting for Pensions by State and Local Governmental Employers*, and Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, for calculating the annual required contribution (ARC) adjustment.
- GASB Statement No. 58, *Accounting and Financial Reporting for Chapter 9 Bankruptcies*, which provides guidance for governments that have petitioned for protection from creditors by filing for bankruptcy under Chapter 9 of the United States Bankruptcy Code, and establishes requirements for recognizing and measuring the effects of the bankruptcy process on assets and liabilities, and for classifying changes in those items and related costs.

The implementation of these pronouncements did not have a material effect on the accompanying financial statements.

In March 2009, GASB issued Statement No. 54, *Fund Balance Reporting and Governmental Fund Type Definitions*, which enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying the existing governmental fund type definitions. The provisions of this statement are effective for periods beginning after June 15, 2010. Management has not evaluated the effect that the implementation of this statement will have on the financial statements of the Authority.

In December 2009, GASB issued Statement No. 57, *OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans*, which amends Statement No. 43, *Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans*, and Statement No. 45, *Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions*, and addresses issues related to measurement of OPEB obligations by certain employers participating in agent multiple-employer OPEB plans. The provisions of Statement 57 related to the use and reporting of the alternative measurement method are effective immediately. The provisions related to the frequency and timing of measurements are effective for actuarial valuations first used to report funded status information in OPEB plan financial statements for periods beginning after June 15, 2011. Management does not believe that the implementation of this statement will have a material effect on the financial statements of the Authority.

In June 2010, GASB issued Statement No. 59, *Financial Instruments Omnibus*, which updates and improves existing standards regarding financial reporting of certain financial instruments and external investment pools. The provisions of this statement are effective for periods beginning after June 15, 2010. Management has not evaluated the effect that the implementation of this statement will have on the financial statements of the Authority.

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

## Notes to Financial Statements September 30, 2010 and 2009

### (3) Fixed Assets

Capital asset activity for the years ended September 30, 2010 and 2009 is as follows:

	October 1, 2009	Additions	Retirements	September 30, 2010
Motor vehicles	\$ 24,150	\$ -	\$ -	\$ 24,150
Office furniture and equipment	<u>23,148</u>	<u>6,906</u>	<u>-</u>	<u>30,054</u>
	47,298	6,906	-	54,204
Less accumulated depreciation	<u>(5,609)</u>	<u>(12,437)</u>	<u>-</u>	<u>(18,046)</u>
	<u>\$ 41,689</u>	<u>\$ (5,531)</u>	<u>\$ -</u>	<u>\$ 36,158</u>
	October 1, 2008	Additions	Retirements	September 30, 2009
Motor vehicles	\$ -	\$ 24,150	\$ -	\$ 24,150
Office furniture and equipment	<u>-</u>	<u>23,148</u>	<u>-</u>	<u>23,148</u>
	-	47,298	-	47,298
Less accumulated depreciation	<u>-</u>	<u>(5,609)</u>	<u>-</u>	<u>(5,609)</u>
	<u>\$ -</u>	<u>\$ 41,689</u>	<u>\$ -</u>	<u>\$ 41,689</u>

### (4) Change in Long-Term Liabilities

Other long-term liabilities will be liquidated in the future from the Authority's operations. During the years ended September 30, 2010 and 2009, the following changes occurred in liabilities reported as part of the Authority's long-term liabilities in the statements of net assets:

	Balance October 1, 2009	Additions	Reductions	Balance September 30, 2010	Due Within One Year
Other liabilities:					
Compensated absences	<u>\$ 23,814</u>	<u>\$ 23,467</u>	<u>\$ (29,618)</u>	<u>\$ 17,663</u>	<u>\$ 6,759</u>
	Balance October 1, 2008	Additions	Reductions	Balance September 30, 2009	Due Within One Year
Other liabilities:					
Compensated absences	<u>\$ -</u>	<u>\$ 41,886</u>	<u>\$ (18,072)</u>	<u>\$ 23,814</u>	<u>\$ 9,112</u>

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

Notes to Financial Statements  
September 30, 2010 and 2009

## (5) Related Party Transactions

The Authority is a component unit of RepMar and is therefore affiliated with all RepMar-owned and affiliated entities. The Authority provides postal services to all RepMar-owned and affiliated entities at substantially the same terms and conditions as those provided to third parties.

The Authority utilizes services from certain affiliated entities at substantially the same terms and conditions as those incurred from third parties.

A summary of related party transactions for the years ended September 30, 2010 and 2009 is as follows:

	<u>2010</u>	
	<u>Expenses</u>	<u>Payables</u>
Marshall Islands Social Security Administration	\$ 22,615	\$ 11,712
Marshall Islands National Telecommunications Authority	14,110	-
Marshall's Energy Company, Inc.	20,786	-
RepMar	<u>-</u>	<u>1,719</u>
	<u>\$ 57,511</u>	<u>\$ 13,431</u>
	<u>2009</u>	
	<u>Expenses</u>	<u>Payables</u>
Marshall Islands Social Security Administration	\$ 23,939	\$ 12,672
Marshall Islands National Telecommunications Authority	13,192	-
Marshall's Energy Company, Inc.	17,230	-
RepMar	<u>-</u>	<u>1,743</u>
	<u>\$ 54,361</u>	<u>\$ 14,415</u>

During the years ended September 30, 2010 and 2009, the Authority received total cash contributions from RepMar in the amount of \$0 and \$169,420, respectively. In addition, at the commencement of the Authority's operations on October 1, 2008, RepMar transferred certain assets and liabilities to the Authority as follows:

Assets:	
Postal box rental receivables	\$ 70,825
Stamp inventory	<u>6,739</u>
	<u>\$ 77,564</u>
Liabilities:	
Lease rental payable	\$ 39,729
Accrued annual leave payable	<u>19,991</u>
	<u>\$ 59,720</u>

# MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

Notes to Financial Statements  
September 30, 2010 and 2009

## (5) Related Party Transactions, Continued

Upon the transfer of the postal box rental receivables, the Authority recorded a corresponding allowance for doubtful accounts. The transfer of stamp inventory, lease rental payable and accrued annual leave payable were recorded against the cash contributions received from RepMar.

During the years ended September 30, 2010 and 2009, RepMar purchased stamps at a cost of \$3,323 and \$10,352, respectively, from a third party vendor for and on behalf of the Authority. The cost of these stamp purchases has been recorded as a contribution from RepMar within the accompanying financial statements.

## (6) Risk Management

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions, injuries to employees; and natural disasters. The Authority has elected to purchase commercial insurance from independent third parties for the risks of loss to which it is exposed. No instances have occurred in 2010 or 2009 where settlements have exceeded available insurance coverage.

## (7) Commitments

On September 11, 1981, the Authority entered into a ten-year lease agreement for the Ebeye Post Office, with an option to extend for an additional four terms of five years each subject to incremental rent increases. The terms of the lease requires lease rental payments of \$1,227 per month. During the years ended September 30, 2010 and 2009, rent expense under this lease amounted to \$14,730.

On May 1, 2008, the Authority entered into a four-year lease agreement for the Uliga Post Office, with an option to extend for an additional three terms of two years each subject to renegotiation of the payment provisions. The terms of the lease requires lease rental payments of \$1,243 per month. During the years ended September 30, 2010 and 2009, rent expense under this lease amounted to \$14,918.

On January 1, 2008, the Authority entered into a five-year lease agreement for the Delap Post Office, with an option to extend for an additional four terms of five years each subject to renegotiation of the payment provisions. The terms of the lease requires lease rental payments of \$800 per month. During the years ended September 30, 2010 and 2009, rent expense under this lease amounted to \$9,600.

Total future minimum lease payments for subsequent years ending September 30, are as follows:

<u>Year ending</u> <u>September 30,</u>	
2011	\$ 36,793
2012	18,302
2013	<u>2,400</u>
	\$ <u>57,495</u>

## MARSHALL ISLANDS POSTAL SERVICE AUTHORITY

Notes to Financial Statements  
September 30, 2010 and 2009

### (8) Contingency

The Authority is currently delinquent on the payment of lease rental payments under the lease agreement for the Ebeye Post Office dating back to April 2000 in the total amount of \$139,932. RepMar has agreed to pay a portion of this amount, totaling \$85,473, thus the Authority has recorded a liability of \$54,459 within the accompanying financial statements for the remaining amount. The delinquent amount is based on a monthly lease rental payment of \$1,227; however, the lease agreement entered into stipulated incremental lease rental payments ranging from \$1,665 to \$1,980 per month. The Authority is in the process of formalizing the lease agreement with a monthly lease rental payment of \$1,227. In the event that the Authority is unable to reach an agreement with the landlord, either the Authority or RepMar may be liable for additional lease rental payments in the aggregate amount of \$70,847. No provision for any liability that may result upon resolution of this matter has been made in the accompanying financial statements.

**MARSHALL ISLANDS POSTAL  
SERVICE AUTHORITY**

**(A COMPONENT UNIT OF THE REPUBLIC OF THE  
MARSHALL ISLANDS)**

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**INDEPENDENT AUDITORS' REPORT ON  
INTERNAL CONTROL AND ON COMPLIANCE**

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**YEAR ENDED SEPTEMBER 30, 2010**

**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF  
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT  
AUDITING STANDARDS**

Board of Directors  
Marshall Islands Postal Service Authority:

We have audited the financial statements of the Marshall Islands Postal Service Authority (the Authority) as of and for the year ended September 30, 2010, and have issued our report thereon dated July 19, 2011. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

**Internal Control Over Financial Reporting**

In planning and performing our audit, we considered the Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses and therefore, there can be no assurance that all deficiencies, significant deficiencies or material weaknesses have been identified. However, as described in the accompanying Schedule of Findings and Responses (page 3), we identified certain deficiencies in internal control over financial reporting that we consider to be material weaknesses.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in material control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the accompanying Schedule of Findings and Responses as item 2010-1 to be a material weakness.

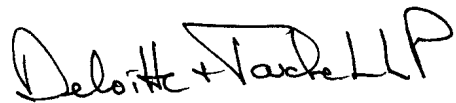
## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We noted certain matters that we reported to management of the Authority in a separate letter dated July 19, 2011.

The Authority's response to the findings identified in our audit are described in the accompanying Schedule of Findings and Responses. We did not audit the Authority's response and, accordingly, we express no opinion on it.

This report is intended solely for the information and use of the Board of Directors, management, and others within the entity and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in black ink that reads "Deloitte + Touche LLP". The signature is stylized, with the "D" and "T" being particularly prominent.

July 19, 2011

**MARSHALL ISLANDS POSTAL  
SERVICE AUTHORITY**

Schedule of Findings and Responses  
Year Ended September 30, 2010

Finding No. 2010-1

Building Lease Agreement

Criteria: Lease commitments should be supported by valid underlying lease agreements between the Authority and the landlord.

Condition: At September 30, 2010, a valid lease agreement for the Ebeye Post Office appears to be in existence that expires on July 31, 2011 with current monthly lease rental payments of \$1,980 per month or \$23,760 per year. Separate correspondence from the landlord, dated March 26, 2007, appears to indicate that the monthly lease rental payment is \$1,227.48 per month. As of September 30, 2010, the Authority has determined that they are delinquent in the payment of monthly lease rental payments in the total amount of \$125,203, which is summarized as follows:

Lease Rental Period

April 2000 – July 2001	\$ 19,640
August 2001 – July 2006	73,649
August 2006 – September 2008	<u>31,914</u>
	\$ <u>125,203</u>

It has further been determined that of the above amount, the General Fund of RepMar will liquidate a total of \$85,473 on behalf of the Authority with the remainder to be paid by the Authority. Accordingly, the Authority has recorded a liability of \$39,730 pertaining to delinquent monthly lease rental payments at the rate of \$1,227.48 per month. In the event that the stipulated monthly lease rental payments per the valid lease agreement are adhered to, the Authority may be liable for an additional \$79,878 in lease rental payments.

Cause: The cause of the above condition is the lack of clarity between the Authority and the landlord as to the agreed monthly lease rental payment.

Effect: The effect of the above condition is the possibility of understatement of liabilities pertaining to lease rental expense.

Recommendation: We recommend that the Authority validate the lease agreement for the Ebeye Post Office through the execution of amended lease agreement.

Prior Year Status: The lack of clarification concerning the Ebeye Post Office building lease agreement was reported as a finding in the audit of the Authority for fiscal year 2009.

Auditee Response and Corrective Action Plan: There is now a proposed Ebeye Building lease agreement with the Office Of the Attorney General.

**MARSHALL ISLANDS POSTAL  
SERVICE AUTHORITY**

Unresolved Prior Year Findings  
Year Ended September 30, 2010

The status of unresolved prior year findings is disclosed within the Schedule of Findings and Responses section (page 3) of this report.