### (A COMPONENT UNIT OF THE REPUBLIC OF THE MARSHALL ISLANDS)

## FINANCIAL STATEMENTS AND INDEPENDENT AUDITORS' REPORT

YEARS ENDED SEPTEMBER 30, 2015 AND 2014

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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors Kwajalein Atoll Joint Utilities Resources, Inc.:

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Kwajalein Atoll Joint Utilities Resources, Inc. (KAJUR), a component unit of the Republic of the Marshall Islands, which comprise the statements of net position as of September 30, 2015 and 2014, and the related statements of revenues, expenses and changes in net position and of cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of KAJUR as of September 30, 2015 and 2014, and the results of its operations and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

#### Required Supplementary Information

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Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 to 10 be presented to supplement the financial statements. Such information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the financial statements, and other knowledge we obtained during our audit of the financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

#### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 8, 2016, on our consideration of KAJUR's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering KAJUR's internal control over financial reporting and compliance.

July 8, 2016

Management's Discussion and Analysis Years Ended September 30, 2015 and 2014

The Kwajalein Atoll Joint Utilities Resources (KAJUR) was incorporated under the laws of the Republic of the Marshall Islands in September 1990. KAJUR was originally established as a private entity governed by the Kwajalein Atoll Development Authority (KADA) Board of Directors. In October 1999, RepMar and KADA awarded a two year management contract to the American Samoa Power Authority (ASPA) to assume operational control of KAJUR. This management contract was extended for an additional two years and in April of 2003, ASPA's contract expired.

In May of 2006, the RMI Cabinet officially approved the transfer of all management responsibilities for KAJUR to the RMI Combined Utility Board of Directors as a component unit of RepMar. KAJUR is currently the sole provider of electricity, potable water and sanitation services for the community of Ebeye, which also include Gugeegue and smaller island communities connected to Ebeye by the causeway. At the closing of FY2015, KAJUR has under its employment a total of eighty-five (85) employees manning all three functional elements of its operational structure.

#### FINANCIAL HIGHTLIGHTS

In spite of its continuing operational challenges, KAJUR was able to build on sustained improvements in fiscal performance and service delivery to the community as noted in its most recent audits. Even with deteriorated infrastructure and a relatively under-skilled local workforce managing all three of its major operational components (power, water, and sanitation), it is comforting to recognize that the community of Ebeye experienced no major disruption in service from all three service areas throughout this period. For five consecutive years, and with support from RMI and US governments, KAJUR was able to provide services to the community without any major breakdown. Working on past audits where deficiencies in KAJUR's procurement practices were noted as not in compliance with RMI's procurement code, earlier this year KAJUR instituted an electronic tendering system (TenderLink©) that will help ensure KAJUR complies with the existing RMI Procurement Code. Consequently, KAJUR continues to work with counterparts from the central government toward a paperless tendering, procurement and inventory system. All internal processes involving off-island procurement are now paperless while on-island procurement is partially paperless. As more local businesses are registered in TenderLink, KAJUR continues to move closer toward realizing a seamless, less time consuming, and more fair procurement, supply and accounting systems.

KAJUR continues to face many operational challenges. These continuing challenges will require some major changes in business practices through policy development and implementation as well as upgrades in technical skills and leadership. KAJUR will continue its current practice of monitoring its day to day operations and identify areas where operational improvements can be achieved with its existing resources while we wait for major system upgrades under the Ebeye Water Storage and Sanitation Project (EWSSP).

#### FINANCIAL ANALYSIS OF KAJUR

The Statement of Net Position and the Statement of Revenues, Expenses and Changes in Net Position provide an indication of KAJUR's financial condition. KAJUR's net position reflects the difference between assets and liabilities. An increase in net position over time typically indicates an improvement in financial condition.

Management's Discussion and Analysis, Continued Years Ended September 30, 2015 and 2014

A summary of KAJUR's Statement of Net Position is presented below:

	<u>2015</u>	<u>2014</u>	<u>2013</u>
Current and other assets Capital assets	\$ 1,816,568 2,000,780	\$ 1,663,621 2,127,727	\$ 1,453,372 2,250,377
Total assets	<u>3,817,348</u>	<u>3,791,348</u>	<u>3,703,749</u>
Current liabilities Non-current liabilities	2,517,617 	2,967,807 	2,183,364 
Total liabilities	<u>2,517,617</u>	<u>2,967,807</u>	<u>2,296,578</u>
Net Position: Invested in capital assets Unrestricted	2,000,780 _(701,049)	2,127,727 ( <u>1,304,186</u> )	2,250,377 <u>(843,206</u> )
Total net position	\$ <u>1,299,731</u>	\$ <u>823,541</u>	\$ <u>1,407,171</u>

As indicated above, KAJUR's capital assets decreased by \$126,947 in FY 2015 as KAJUR's capital assets continued to lose value over time while no major investment in capital assets were made during this period. Other assets increased by \$152,947 with some investments in equipment and spare parts. Overall, there was an increase of \$26,000 in KAJUR's total assets for FY2015.

By the closing of FY2015, KAJUR's current liabilities stood at \$2,517,617 due in great part to diesel fuel it received on credit from the Marshalls Energy Company (MEC) throughout this period. This existing liability with MEC is the only major liability KAJUR incurred during this period after its long outstanding balance with MISSA was paid off in April 2014. As in the previous year, KAJUR continued to hold good credit standing with all its local vendors and service providers, as well as its off island suppliers.

The RMI government continues to allocate funds from US Compact to support KAJUR's power plant operations and other utility services. Consequently, KAJUR is able to meet fuel requirements for power generation and spare parts for its water and sanitation services while continuing to maintain tariff rates at levels that are well below cost and therefore affordable to the Ebeye community.

A comparative summary of KAJUR's Statement of Revenues, Expenses and Changes in Net Position is presented below:

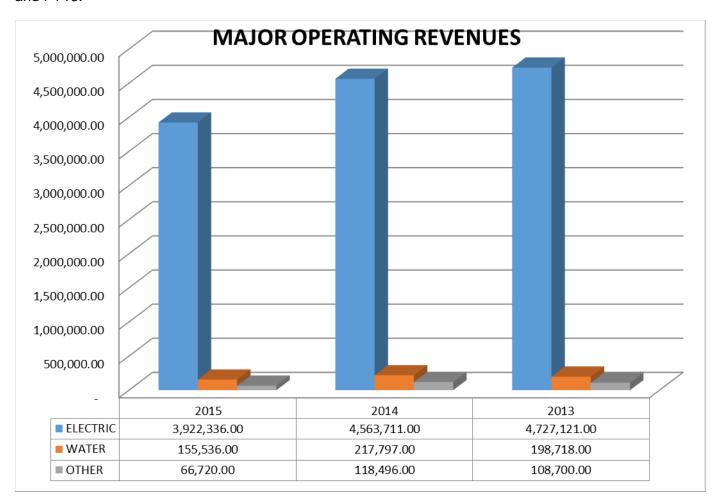
Davanuas	<u>2015</u>	<u>2014</u>	<u>2013</u>
Revenues: Net operating revenues Non-operating revenues	\$ 4,086,044 2,629,764	\$ 4,741,284 <u>1,800,000</u>	\$ 4,761,259 <u>1,000,000</u>
Total revenues	<u>6,715,808</u>	<u>6,541,284</u>	<u>5,761,259</u>
Expenses: Net operating expenses Non-operating expenses	6,219,406 	7,124,914 	7,139,505 <u>231,134</u>
Total expenses	<u>6,239,618</u>	<u>7,124,914</u>	<u>7,370,639</u>
Change in net position	\$ <u>476,190</u>	\$ <u>(583,630</u> )	\$ ( <u>1,609,380</u> )

Management's Discussion and Analysis, Continued Years Ended September 30, 2015 and 2014

The Statement of Revenues, Expenses and Changes in Net Position identifies the various revenue and expense items that impacted change in net position. As indicated above, KAJUR's total revenues increased from \$6,541,284 in 2014 to \$6,715,808 in 2015. This represents an increase of \$174,524 in revenue over that period. However, within the operating revenues, electric revenue decreased from \$4,563,711 in 2014 to \$3,922,336 in 2015. This decrease in electric revenue is directly attributed to a 16.8% reduction in electric tariff for KAJUR, which was driven by decrease in fuel price at world market during this period.

KAJUR had made several attempts in the past to start applying flat rate charges to the general public for the provision of water and saltwater through the public pipeline network. However, surveys conducted over the past few years continued to indicate the inconsistent and unreliable nature of these service deliveries. As such, KAJUR continues to provide water and salt water services to the general public at no charge. This decision was based on the assumption that KAJUR will be inundated with customer complaints over "paid services" which are not consistent. On the other hand, KAJUR continues to apply service charges to the government and business community, most of which are on metered service lines. During this period, KAJUR was able to collect \$155,536 mostly from the provision of water and saltwater services to government organizations and the private sector. This amount represents a slight decrease in comparison to the previous year as illustrated in the chart below.

The graph below comparatively illustrates the major components of operating revenues for FY13, FY14 and FY15.



Management's Discussion and Analysis, Continued Years Ended September 30, 2015 and 2014

Fuel and lubricants expense remained by far the highest expense item for KAJUR in FY2015. It represents approximately fifty-four percent (54%) of KAJUR's overall operating expenses. This figure also represents a substantial decrease of \$1,052,796 or 24% compared to that of the previous year. This substantial decrease in fuel and lubricants expense reflected the drop in world market fuel prices throughout this period.

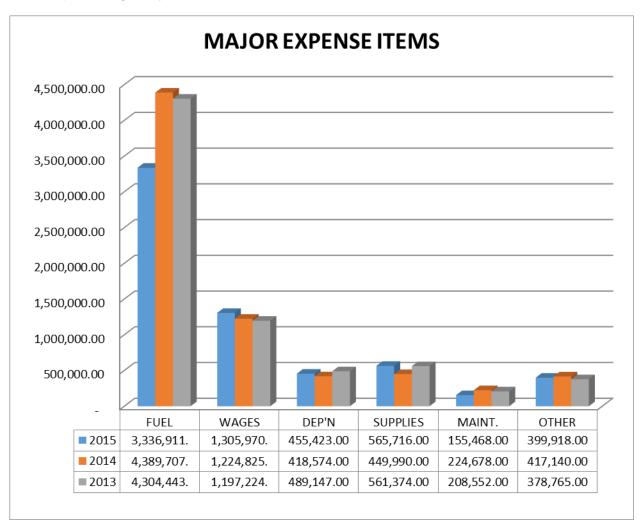
KAJUR's salaries and wages, the second highest expense item for this organization, increased slightly by \$81,145 or approximately 7% compared to that of the previous year. While no annual merit pay increment was awarded to employees for over five years now, it is important to note that during this period KAJUR hired a total of 13 graduates from the CMI Jitok Kapeel and Job Corp programs into training positions. It is anticipated that exposure to KAJUR's work environment, paired with on-the-job training, could better prepare these trainees to eventually fill various open slots within KAJUR as well as replace existing employees who are approaching their retirement age.

KAJUR is also using this approach to selectively pick new employees who possess adequate skills and educational background and who would therefore have higher probability for successful placement in more advanced training on new systems, which KAJUR is to acquire starting in 2017 under the Ebeye Water Storage and Sanitation Project (EWSSP). An added expense item to KAJUR's salary and wages also included six temporary hires who were employed during this period on temporary status as part of KAJUR's response measures to developing drought conditions in the islands. These six temporary employees were hired to repair the two 250,000 gal water tanks for the community in Gugeegue and to start demolition and construction work at the sites where two new ground wells for the water plant are to be constructed.

Overall, fuel and lubricant continues to be the only expense item with notable variances over the past three years as noted on the chart below. All other major operating expense components were fairly predictable and had moderate variances. KAJUR, with its comparatively high fuel expense requirements and high dependency on fossil fuel, continues to look for ways to reduce this high overhead cost and high dependency on fossil fuel. In latter parts of this discussion, KAJUR has highlighted some projects that are already in the pipeline that would help improve KAJUR's financial performance and compliance with RMI procurement code.

Management's Discussion and Analysis, Continued Years Ended September 30, 2015 and 2014

The graph below shows a comparative analysis of major operating expense components for FY2015 and the preceding two years.



Management's Discussion and Analysis for the year ended September 30, 2014 is set forth in the report on the audit of KAJUR's financial statements dated May 11, 2015. That Discussion and Analysis explains the major factors impacting the 2014 financial statements and may be obtained from the contact information below.

Management's Discussion and Analysis, Continued Years Ended September 30, 2015 and 2014

#### CAPITAL ASSETS

KAJUR made no major investment in capital assets during this period as the organization continued to struggle with the high cost of fuel for power generation with limited means of generating adequate revenue to cover its operating expenses. As clearly shown in its summary of capital assets, the only major change in KAJUR's capital assets is one influenced by assets' depreciation. Some minor investment were made during this period toward securing the spare parts that are needed to ensure that KAJUR's two operational Salt Water Reverse Osmosis (SWRO) units continue to produce potable water for the community and that these units remain operational until the system upgrades on the existing water plant are in place and operational as anticipated in 2017.

A summary of KAJUR's capital assets for the past three years is presented below:

	<u>2015</u>	<u>2014</u>	<u>2013</u>
Plant and machinery	\$ 5,299,742	\$ 5,299,742	\$ 5,204,665
Distribution system	2,016,590	2,016,590	1,954,168
Water System	1,427,924	1,270,243	1,228,777
Other equipment	2,120,703	1,964,346	1,924,161
	10,864,959	10,550,921	10,311,771
Less accumulated			
depreciation	<u>(8,920,953</u> )	<u>(8,479,968</u> )	<u>(8,061,394</u> )
	1,944,006	2,070,953	2,250,377
Construction work in progress/	1		
equipment in transit	<u>56,774</u>	<u>56,774</u>	
	\$ <u>2,000,780</u>	\$ <u>2,127,727</u>	\$ <u>2,250,377</u>

#### **FUTURE OUTLOOK ON SUSTAINABILITY**

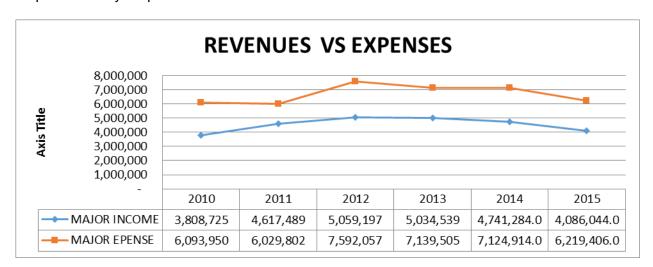
KAJUR continues to make small but notable progress in improving quality of life for the community of Ebeye. Long term planning continues to shape a more optimistic future outlook for KAJUR. Compared to previous years, there is obviously much less people going to the military base on Kwajalein to bring back drinking water for their families. However, there is still a handful of Kwajalein employees that normally bring back water from the military base. KAJUR sees this practice as being one driven by public perception on water quality and not on the availability of "safe" potable water in Ebeye. Power outages are sporadic and normally last less than an hour when they do happen. Despite all these improvements on KAJUR's service delivery, much needs to be done in the area of sustainability.

Management's Discussion and Analysis, Continued Years Ended September 30, 2015 and 2014

Like most utility companies in the region, the cost of fuel continues to be the primary determining factor relative to affordability and sustainability of KAJUR's utility services. Ebeye's remote location and limited resources are also limiting its ability to adequately address many of its operational challenges.

KAJUR's operational data clearly shows that there continues to be a substantial gap between revenue that KAJUR generates and its operational expenses - a clear indication that KAJUR continues to operate at a substantial loss. For the foreseeable future, KAJUR will continue to look to the government for funding support in order to make up for the difference in operational loss.

The chart below shows a clear representation of the gap between KAJUR's revenue and expense over a span of a six year period:



As indicated in the chart above, over a span of a six year period, KAJUR's yearly loss averages \$2.1 million. Major contributing factors to these yearly losses include water and saltwater services, which KAJUR continues to provide to the community at no charge. As mentioned earlier, KAJUR continues to provide these services at no cost due to the inconsistent nature of these services. To help offset this operational gap, KAJUR continues to seek financial assistance from the U.S. and R.M.I central government. KAJUR also recognizes that several opportunities now exist for KAJUR to further narrow this operational gap between its revenues and expenses. As long term planning relative to solar energy and fuel provisioning continues to evolve, KAJUR remains vigilant in exploring short term methods it can employ to reduce costs associated with its power generation and distribution services. These include an existing plan to systematically retrofit all of Ebeye with energy efficient lights and household appliances through the use of an energy efficiency revolving fund and supported by local ordinances to ban conventional lights and other standard household appliances to enter Kwajalein Atoll. KAJUR continues to work with the local government and business community toward implementing this effort in FY2016-17.

Management's Discussion and Analysis, Continued Years Ended September 30, 2015 and 2014

#### KAJUR'S FOCUS IN THE COMING FISCAL YEAR

The following are KAJUR's goals for the coming fiscal year 2016:

- 1) Continue to strengthen KAJUR organizational structure so it can withstand additional strain on its resources with the implementation of the Ebeye Water Storage and Sanitation Project.
- 2) Complete the two water storage tanks at Gugeegue so the community there is adequately secured with potable water during worsening drought conditions expected for next year.
- 3) Secure KAJUR's Energy Efficiency Revolving Fund.
- 4) Start implementing the three projects under the Quick Win Australian support grant.
- 5) Continue to work with Board and Kwajalein leadership to identify cheaper means of transporting fuel for the Ebeye power plant.
- 6) Complete reconfiguration of fuel pipeline layout, fuel metering systems, and replacement of settling tank at the power plant.
- 7) Continue to strengthen KAJUR benchmarking efforts.
- 8) Strengthen fuel and material inventory within KAJUR's supply system.

#### ADDITONAL FINANCIAL INFORMATION

This discussion and analysis is designed to provide KAJUR's customers and other interested parties with an overview of KAJUR's financial operations and financial condition. Should the reader have questions regarding the information included in this report or wishes to request additional financial information, please contact the Kwajalein Atoll Joint Utility Resources, Inc. Manager at P.O. Box 5819, Ebeye MH 96970.

#### Statements of Net Position September 30, 2015 and 2014

<u>ASSETS</u>	2015	2014
Current assets: Cash	\$ 345,772	\$ 165,370
Receivables:	<del>φ 345,112</del>	\$ 165,370
Utility	1,957,451	1,970,532
Affiliate	1,242,386	1,050,684
Employees	8,192	8,270
Other	151,990	116,578
	3,360,019	3,146,064
Less allowance for doubtful accounts	(2,845,752)	(2,787,204)
Total receivables, net	514,267	358,860
Prepaid expenses	181,941	148,459
Inventories	726,338	846,742
Total current assets	1,768,318	1,519,431
Non current assets:		
Deposits for capital assets acquisition	48,250	144,190
Capital assets:		
Nondepreciable	56,774	56,774
Other capital assets, net of accumulated depreciation	1,944,006	2,070,953
Total noncurrent assets	2,049,030	2,271,917
	\$ 3,817,348	\$ 3,791,348
LIABILITIES AND NET POSITION		
Current liabilities:		
Accounts payable	\$ 24,318	\$ 15,583
Due to affiliates	2,381,427	2,841,332
Accrued liabilities	53,082	58,300
Unearned revenue	58,790	52,592
Total current liabilities	2,517,617	2,967,807
Contingencies		
Net position:		
Net investment in capital assets	2,000,780	2,127,727
Unrestricted	(701,049)	(1,304,186)
Total net position	1,299,731	823,541
	\$ 3,817,348	\$ 3,791,348

#### Statements of Revenues, Expenses and Changes in Net Position Years Ended September 30, 2015 and 2014

		2015		2014
Operating revenues:				
Electric and service billings	\$	3,922,336	\$	4,563,711
Water		155,536		217,797
Other	_	66,720		118,496
Total operating revenues		4,144,592		4,900,004
Less provision for doubtful accounts	_	(58,548)		(158,720)
Total net operating revenues		4,086,044		4,741,284
Operating expenses:				
Fuel and lubricants		3,336,911		4,389,707
Salaries, wages and benefits		1,305,970		1,224,825
Supplies and materials		565,716		449,990
Depreciation		455,423		418,574
Operations and maintenance		155,468		224,678
Travel and transportation		151,767		206,161
Contractual services		91,253		50,726
Communications		49,062		56,435
Rental		26,268		26,268
Miscellaneous	_	81,568	_	77,550
Total operating expenses	_	6,219,406	_	7,124,914
Operating loss	_	(2,133,362)	_	(2,383,630)
Nonoperating revenues (expenses):				
Compact funding		2,629,764		1,800,000
Loss on write-off of capital assets	_	(20,212)		-
Total nonoperating revenues (expenses), net		2,609,552		1,800,000
Change in net position		476,190		(583,630)
Net position at beginning of year		823,541		1,407,171
Net position at end of year	\$	1,299,731	\$	823,541

#### Statements of Cash Flows Years Ended September 30, 2015 and 2014

		2015		2014
Cash flows from operating activities: Cash received from customers Cash payments to suppliers for goods and services Cash payments to employees for services	\$	3,985,897 (4,821,240) (1,312,131)	\$	4,677,350 (4,752,997) (1,222,244)
Net cash used for operating activities	_	(2,147,474)		(1,297,891)
Cash flows from noncapital financing activities: Promissory note repayment Operating subsidies received from RepMar		- 2,580,624		(190,512) 1,800,000
Net cash provided by noncapital financing activities	_	2,580,624	_	1,609,488
Cash flows from capital and related financing activities:  Deposits for capital assets acquisition  Acquisition and construction of capital assets		- (252,748)		(34,776) (295,924)
Net cash used for capital and related financing activities	_	(252,748)		(330,700)
Net change in cash		180,402		(19,103)
Cash at beginning of year	_	165,370	_	184,473
Cash at end of year	\$	345,772	\$	165,370
Reconciliation of operating loss to net cash used for operating activities Operating loss Adjustments to reconcile operating loss to net cash used for operating activities:	es: \$	(2,133,362)	\$	(2,383,630)
Depreciation		455,423		418,574
Provision for doubtful accounts		58,548		158,720
(Increase) decrease in assets:				
Receivables: Utility		13,081		(51,265)
Affiliate		(142,562)		(162,359)
Employees		78		538
Other		(35,412)		(13,760)
Prepaid expenses		(33,482)		(88,401)
Inventories		120,404		(38,049)
Increase (decrease) in liabilities:				
Accounts payable		8,735		12,933
Due to affiliates		(459,905)		839,560
Unearned revenue		6,198		4,730
Other current and accrued liabilities		(5,218)		4,518
Net cash used for operating activities	\$	(2,147,474)	\$	(1,297,891)

#### Statements of Cash Flows, Continued Years Ended September 30, 2015 and 2014

Noncash capital and related financing activities:	<u>2015</u>	<u>2014</u>
Capital assets	\$ (34,650)	\$ -
Accumulated depreciation	14,438	-
Loss on write-off of capital assets	 20,212	 
	\$ 	\$ 
Noncash noncapital financing activities:		
Receivable from RepMar	\$ 49,140	\$ -
Compact funding	 (49,140)	 
	\$ 	\$ 

Notes to Financial Statements September 30, 2015 and 2014

#### (1) Organization

The Kwajalein Atoll Joint Utilities Resources, Inc. (KAJUR), a component unit of the Republic of the Marshall Islands, was incorporated under the laws of the Republic of the Marshall Islands (RepMar) on September 13, 1990, to generate and distribute utilities on the island of Ebeye. On October 19, 1990, the Board of Directors of the Kwajalein Atoll Development Authority (KADA) authorized the transfer of \$14,075,046 in utility plant and equipment to KAJUR.

On May 2, 2006, the Cabinet of RepMar approved the transfer of all management responsibilities of KAJUR to the Board of Directors of the Marshalls Energy Company, Inc., a component unit of RepMar. On July 24, 2006, the Cabinet of RepMar approved the introduction of legislation to the Nitijela (RepMar's legislature) to repeal the enabling legislation that created KADA.

KAJUR's financial statements are incorporated into the financial statements of RepMar as a component unit.

#### (2) Summary of Significant Accounting Policies

The accounting policies of KAJUR conform to accounting principles generally accepted in the United States of America as applicable to governmental entities, specifically proprietary funds.

KAJUR considers utility and nonutility revenues and costs that are directly related to utility and nonutility operations to be operating revenues and expenses. Revenues and expenses related to financing and other activities are reflected as nonoperating.

GASB Statement No. 34, Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments, which was subsequently amended by Statement No. 37, Basic Financial Statements - and Management's Discussion and Analysis - for State and Local Governments: Omnibus, and modified by Statement No. 38, Certain Financial Statement Note Disclosures, establish financial reporting standards for governmental entities which require that management's discussion and analysis of the financial activities be included with the basic financial statements and notes and modify certain other financial statement disclosure requirements.

To conform to the requirements of GASB Statement No. 34, equity is presented in the following net position categories:

- Net investment in capital assets capital assets, net of accumulated depreciation and related debt, plus construction or improvement of those assets.
- Unrestricted net position that is not subject to externally imposed stipulations. Unrestricted
  net position may be designated for specific purposes by action of management or the Board of
  Directors or may otherwise be limited by contractual agreements with outside parties.

When both restricted and unrestricted resources are available for use for the same purpose, it is KAJUR's policy to use unrestricted resources first, then restricted resources as they are needed.

Notes to Financial Statements September 30, 2015 and 2014

#### (2) Summary of Significant Accounting Policies, Continued

#### Basis of Accounting

Proprietary funds are accounted for on a flow of economic resources measurement focus. With this measurement focus, all assets, deferred outflows of resources, liabilities, and deferred inflows of resources associated with the operation of the fund are included in the statements of net position. Proprietary fund operating statements present increases and decreases in net position. The accrual basis of accounting is utilized by proprietary funds. Under this method, revenues are recorded when earned and expenses are recorded at the time liabilities are incurred.

#### Revenue Recognition

Sales of electricity and water are recorded as billed to customers on a monthly billing cycle basis. Unbilled revenues are not accrued as the most recent meter reading date approximates the end of the reporting period.

#### Cash

Custodial credit risk is the risk that, in the event of a bank failure, KAJUR's deposits may not be returned to it. Such deposits are not covered by depository insurance and are either uncollateralized or collateralized with securities held by the pledging financial institution or held by the pledging financial institution but not in the depositor-government's name. KAJUR does not have a deposit policy for custodial credit risk.

For purposes of the statements of net position and cash flows, cash is defined as cash on hand and cash in checking accounts. As of September 30, 2015 and 2014, the carrying amount of cash was \$345,772 and \$165,370, respectively, and the corresponding bank balances were \$356,957 and \$169,700, respectively. Of the bank balances, \$61,249 and \$31,031, respectively, are maintained in financial institutions subject to Federal Deposit Insurance Corporation (FIDC) insurance. Bank deposits of \$295,708 and \$138,669, respectively, are maintained in financial institutions not subject to depository insurance. As of September 30, 2015 and 2014, bank deposits in the amount of \$61,249 and \$31,031, respectively, were subject to FDIC insurance. KAJUR does not require collateralization of its cash deposits; therefore, deposit levels in excess of FDIC insurance coverage are uncollateralized. Accordingly, these deposits are exposed to custodial credit risk.

#### Receivables

KAJUR provides electric services to government agencies, businesses and individuals located on the island of Ebeye and bills for these services on a monthly basis. The allowance for doubtful accounts is stated at an amount which management believes will be adequate to absorb possible losses on accounts receivable that may become uncollectible based on evaluations of the collectability of these accounts and prior collection experience. The allowance is established through a provision for bad debts charged to expense. Bad debts are charged off against the allowance on the specific identification method. Receivables are not collateralized.

#### Inventories

Inventories of fuel and supplies are stated at the lower of cost (first-in, first-out) or market (net realizable value) at September 30, 2015 and 2014. Bulk fuel inventories are held for power plant use.

Notes to Financial Statements September 30, 2015 and 2014

#### (2) Summary of Significant Accounting Policies, Continued

#### Prepayments

Certain payments to vendors or persons for goods and services reflect costs applicable to future accounting periods and are recorded as prepaid expenses in the accompanying financial statements.

#### Plant and Equipment

KAJUR does not have a formal capitalization policy for plant and equipment; however, items with a cost that equals or exceeds \$500 are generally capitalized at the time of acquisition. Depreciation of plant and equipment is calculated on the straight-line method based on the estimated useful lives of the respective assets, which are as follows:

Plant and machinery 20 - 25 years
Distribution system 20 - 25 years
Water system 20 - 25 years
Other equipment 5 years

#### **Deferred Outflows of Resources**

In addition to assets, the statement of net position will sometimes report a separate section for deferred outflows of resources. This separate financial statement element, deferred outflows of resources represents a consumption of net position that applies to a future period and so will not be recognized as an outflow of resources (deduction of net position) until then. KAJUR has no items that qualify for reporting in this category.

#### Deferred Inflows of Resources

In addition to liabilities, the statement of net position will sometimes report a separate section for deferred inflows of resources. This separate financial statement element, deferred inflows of resources represents an acquisition of net position that applies to a future period and so will not be recognized as an inflow of resources (additions to net position) until then. KAJUR has no items that qualify for reporting in this category.

#### **Taxes**

Corporate profits are not subject to income tax in the Republic of the Marshall Islands. The Government of the Republic of the Marshall Islands imposes a gross revenue tax of 3% on revenues. Pursuant to the Income Tax Act of 1989, as amended, sales of electricity services by public utility companies are exempt from gross revenue tax. Accordingly, KAJUR is exempt from this tax relating to gross revenue from sales of electric services.

Notes to Financial Statements September 30, 2015 and 2014

#### (2) Summary of Significant Accounting Policies, Continued

#### New Accounting Standards

During the year ended September 30, 2015, KAJUR implemented the following pronouncements:

- GASB Statement No. 68, Accounting and Financial Reporting for Pensions, and GASB Statement No. 71, Pension Transition for Contributions Made Subsequent to the Measurement Date an amendment of GASB Statement No. 68, which revise and establish new financial reporting requirements for most governments that provide their employees with pension benefits. The implementation of these statements did not have a material effect on the accompanying financial statements.
- GASB Statement No. 69, Government Combinations and Disposals of Government Operations, which improves accounting and financial reporting for state and local governments' combinations and disposals of government operations. Government combinations include mergers, acquisitions, and transfers of operations. A disposal of government operations can occur through a transfer to another government or a sale. The implementation of this statement did not have a material effect on the accompanying financial statements.

In February 2015, GASB issued Statement No. 72, Fair Value Measurement and Application, which addresses accounting and financial reporting issues related to fair value measurements and requires entities to expand their fair value disclosures by determining major categories of debt and equity securities within the fair value hierarchy on the basis of the nature and risk of the investment. The provisions in Statement 72 are effective for fiscal years beginning after June 15, 2015. Management believes that the implementation of this statement only requires additional disclosures to be made about fair value measurements, the level of fair value hierarchy, and valuation techniques and will not have a material effect on the financial statements of KAJUR.

In June 2015, GASB issued Statement No. 73, Accounting and Financial Reporting for Pensions and Related Assets That Are Not Within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68, which aligns the reporting requirements for pensions and pension plans not covered in GASB Statements 67 and 68 with the reporting requirements in Statement 68. The provisions in Statement No. 73 are effective for fiscal years beginning after June 15, 2015, with the exception of the provisions that address employers and governmental nonemployer contributing entities for pensions that are not within the scope of Statement 68, which are effective for fiscal years beginning after June 15, 2016. Management does not believe that the implementation of this statement will have a material effect on the financial statements of KAJUR.

Notes to Financial Statements September 30, 2015 and 2014

#### (2) Summary of Significant Accounting Policies, Continued

#### New Accounting Standards, Continued

In June 2015, GASB issued Statement No. 74, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, which replaces Statements No. 43, Financial Reporting for Postemployment Benefit Plans Other Than Pension Plans, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans, and addresses financial reporting requirements for governments whose employees are provided with postemployment benefits other than pensions (other postemployment benefits or OPEB). The provisions in Statement No. 74 are effective for fiscal years beginning after June 15, 2016. Management does not believe that the implementation of this statement will have a material effect on the financial statements of KAJUR.

In June 2015, GASB issued Statement No. 75, Accounting and Financial Reporting for Postemployment Benefits Other Than Pensions, which replaces the requirements of Statements No. 45, Accounting and Financial Reporting by Employers for Postemployment Benefits Other Than Pensions, as amended, and No. 57, OPEB Measurements by Agent Employers and Agent Multiple-Employer Plans, and provides guidance on reporting by governments that provide OPEB to their employees and for governments that finance OPEB for employees of other governments. The provisions in Statement No. 75 are effective for fiscal years beginning after June 15, 2017. Management does not believe that the implementation of this statement will have a material effect on the financial statements of KAJUR.

In June 2015, GASB issued Statement No. 76, *The Hierarchy of Generally Accepted Accounting Principles for State and Local Governments*, which eliminates two of the four categories of authoritative GAAP that exist under the existing hierarchy prescribed by Statement 55. The two categories that will remain under the new standard are (1) GASB Statements and (2) GASB technical bulletins and implementation guides in addition to AICPA guidance that the GASB clears. The provisions in Statement No. 76 are effective for fiscal years beginning after June 15, 2015. Management does not believe that the implementation of this statement will have a material effect on the financial statements of KAJUR.

In August 2015, GASB issued Statement No. 77, *Tax Abatement Disclosures*, which requires governments that enter into tax abatement agreements to disclose certain information about the agreements. The provisions in Statement No. 77 are effective for fiscal years beginning after December 15, 2015. Management does not believe that the implementation of this statement will have a material effect on the financial statements of KAJUR.

#### Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, deferred outflows of resources, liabilities, and deferred inflows of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Notes to Financial Statements September 30, 2015 and 2014

#### (3) Risk Management

KAJUR is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions, injuries to employees; and natural disasters. KAJUR has elected not to purchase commercial insurance for the risks of loss to which it is exposed. Instead, KAJUR believes it is more economical to manage its risks internally. Claims expenses and liabilities are reported when it is probable that a loss has occurred and the amount of that loss can be reasonably estimated. Settled claims and losses as a result of these risks have not been considered material to the financial statements by management for the past three years.

#### (4) Inventories

Inventories at September 30, 2015 and 2014, consist of the following:

	<u>2015</u>	<u>2014</u>
Materials and supplies	\$ 486,975	\$ 494,060
Fuel	149,122	289,696
Lubricants	90,241	62,986
	\$ <u>726,338</u>	\$ 846,742

#### (5) Capital Assets

Capital assets activity for the years ended September 30, 2015 and 2014 is as follows:

			2015					
		October		Additions				September
		<u>1, 2014</u>	<u> </u>	and Transfers	į	<u>Retirements</u>		<u>30, 2015</u>
Plant and machinery	\$	5,299,742	\$	-	\$	-	\$	5,299,742
Distribution system 2		2,016,590		-		-		2,016,590
Water system		1,270,243		192,331		(34,650)		1,427,924
Other equipment		1,964,346	_	156,357	_			2,120,703
		10,550,921		348,688		(34,650)		10,864,959
Less accumulated depreciation	n .	(8,479,968)	_	(455,423)	_	14,438		(8,920,953)
		2,070,953		(106,735)		(20,212)		1,944,006
Construction in progress		<u>56,774</u>	_		_			<u>56,774</u>
	•	0.407.707	•	(400 705)	•	(00.040)	_	0 000 700
	\$	<u>2,127,727</u>	\$_	(106,735)	\$_	(20,212)	\$	<u>2,000,780</u>

Notes to Financial Statements September 30, 2015 and 2014

#### (5) Capital Assets, Continued

		2014			
	October	Additions		September	
	<u>1, 2013</u>	and Transfers	<u>Retirements</u>	<u>30, 2014</u>	
Diant and marking me	5 004 005	Φ 05.077	Φ.	Ф <b>Б</b> 000 <b>7</b> 40	
Plant and machinery \$	-,,	\$ 95,077	\$ -	\$ 5,299,742	
Distribution system	1,954,168	62,422	-	2,016,590	
Water system	1,228,777	41,466	-	1,270,243	
Other equipment	1,924,161	<u>40,185</u>	_	1,964,346	
	10,311,771	239,150	-	10,550,921	
Less accumulated depreciation	(8,061,394)	<u>(418,574</u> )	<u>-</u> _	(8,479,968)	
·	<del>-</del>	<del></del> ,			
	2,250,377	(179,424)	-	2,070,953	
Construction in progress		56,774		<u>56,774</u>	
\$	<u>2,250,377</u>	\$ <u>(122,650)</u>	\$ <u> </u>	\$ <u>2,127,727</u>	

During the year ended September 30, 2015, management of KAJUR determined that certain capital assets in the amount of \$34,650 no longer existed. Accordingly, these capital assets were written-off resulting in a loss of \$20,212.

#### (6) Related Party Transactions

KAJUR is a component unit of RepMar and is therefore affiliated with all RepMar-owned and affiliated entities.

KAJUR's utility service is provided to RepMar and all RepMar-owned and affiliated entities. Services are extended to these entities at more favorable terms and conditions than those afforded to third parties. KAJUR utilizes services from certain affiliated entities at substantially more favorable terms and conditions than those provided to third parties. A summary of related party transactions for the years ended September 30, 2015 and 2014 and the related receivable and payable balances as of September 30, 2015 and 2014, are as follows:

		2015	
	<u>Expenses</u>	Receivables	<u>Payables</u>
Marshalls Energy Company, Inc. Marshall Islands National Telecommunications	\$ 3,251,326	\$ -	\$ 2,307,917
Authority	49,062	9,906	253
Marshall Islands Marine Resources Authority	26,268	164,336	-
RepMar	9,492	1,018,480	11,788
Others	122,257	<u>49,664</u>	61,469
	\$ <u>3,458,405</u>	\$ <u>1,242,386</u>	\$ <u>2,381,427</u>

Notes to Financial Statements September 30, 2015 and 2014

#### (6) Related Party Transactions, Continued

	2014		
	<u>Expenses</u>	Receivables	<u>Payables</u>
Marshalls Energy Company, Inc. Marshall Islands National Telecommunications	\$ 4,389,707	\$ 3,739	\$ 2,774,081
Authority	64,749	13,054	253
Marshall Islands Marine Resources Authority	26,268	137,515	-
RepMar	56,529	845,522	9,457
Others	109,335	50,854	<u>57,541</u>
	\$ <u>4,646,588</u>	\$ <u>1,050,684</u>	\$ <u>2,841,332</u>

During the years ended September 30, 2015 and 2014, KAJUR received \$2,580,624 and \$1,800,000, respectively, of appropriations from RepMar in cash which were subsequently paid to Marshalls Energy Company, Inc. for the purchase of fuel.

#### (7) Contingencies

KAJUR has incurred losses from operations of \$2,133,362 and \$2,383,630 during the years ended September 30, 2015 and 2014, respectively. KAJUR depends on RepMar for cash and noncash funding to continue its operations. Although RepMar has provided funding in the past, no formal agreement exists to provide funds in the future. The continuation of KAJUR's operations is dependent upon future financial support from RepMar in the form of operating subsidies and/or significant improvements in operations through the collection of long outstanding utility receivables and other matters. Additionally, in order for KAJUR to continue as a going concern, it may need to delay payments to the Marshalls Energy Company, Inc. for fuel purchases.

KAJUR participates in a number of federally assisted grant programs. These programs are subject to financial and compliance audits to ascertain if Federal laws and guidelines have been followed. KAJUR's management believes that any liabilities for reimbursement which may arise as a result of these audits would not be material to the financial position of KAJUR.

In the ordinary course of business, claims have been filed against KAJUR. Management does not believe that the plaintiffs will prevail and the ultimate outcome is currently not determinable. Therefore, no provision has been recorded in the accompanying financial statements for losses, if any, that may result.



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# INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Directors Kwajalein Atoll Joint Utilities Resources, Inc.:

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Kwajalein Atoll Joint Utilities Resources, Inc. (KAJUR), which comprise the statement of net position as of September 30, 2015, and the related statements of revenues, expenses, and changes in net position and of cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated July 8, 2016.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered KAJUR's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of KAJUR's internal control. Accordingly, we do not express an opinion on the effectiveness of KAJUR's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. We did identify certain deficiencies in internal control, described in the accompanying Schedule of Findings and Question Costs as items 2015-001 and 2015-002, that we consider to be material weaknesses.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether KAJUR's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which are described in the accompanying Schedule of Findings and Questioned Costs as item 2015-003.

#### **KAJUR's Responses to Findings**

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KAJUR's responses to the findings identified in our audit are described in the accompanying Schedule of Findings and Questioned Costs. KAJUR's responses were not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the result of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

July 8, 2016



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#### INDEPENDENT AUDITORS' REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON THE SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY OMB CIRCULAR A-133

Board of Directors Kwajalein Atoll Joint Utilities Resources, Inc.:

#### Report on Compliance for Each Major Federal Program

We have audited Kwajalein Atoll Joint Utilities Resources, Inc.'s (KAJUR) compliance with the types of compliance requirements described in the *OMB Circular A-133 Compliance Supplement* that could have a direct and material effect on KAJUR's major federal program for the year ended September 30, 2015. KAJUR's major federal program is identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

#### Management's Responsibility

Management is responsible for compliance with the requirements of laws, regulations, contracts, and grants applicable to its federal programs.

#### Auditor's Responsibility

Our responsibility is to express an opinion on compliance for KAJUR's major federal program based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and OMB Circular A-133, *Audits of States, Local Governments, and Non-Profit Organizations*. Those standards and OMB Circular A-133 require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about KAJUR's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for the major federal program. However, our audit does not provide a legal determination of KAJUR's compliance.

#### Opinion on the Major Federal Program

In our opinion, KAJUR complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its major federal program for the year ended September 30, 2015.

#### **Report on Internal Control Over Compliance**

Management of KAJUR is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered KAJUR's internal control over compliance with the types of requirements that could have a direct and material effect on the major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for the major federal program and to test and report on internal control over compliance in accordance with OMB Circular A-133, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of KAJUR's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of OMB Circular A-133. Accordingly, this report is not suitable for any other purpose.

#### Report on Schedule of Expenditures of Federal Awards Required by OMB Circular A-133

We have audited the financial statements of KAJUR as of and for the year ended September 30, 2015, and have issued our report thereon dated July 8, 2016, which contained an unmodified opinion on those financial statements. Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by OMB Circular A-133 and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditure of federal awards is fairly stated in all material respects in relation to the financial statements as a whole.

July 8, 2016

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Schedule of Expenditures of Federal Awards Year Ended September 30, 2015

Expenditures **Program Title** FY15 U.S. Department of the Interior Compact of Free Association, As Amended: Section 211(b)(2) Kwajalein Atoll Landowners Special Needs CFDA #15.875 Power Generation, Distribution, and Maintenance

\$ 2,580,624

The Schedule of Expenditures of Federal Awards is presented on the accrual basis of accounting.

The above expenditures reconcile to the underlying basic financial statements as follows:

Power Generation, Distribution, and Maintenance (included within fuel and lubricants expense of \$3,336,911)

Schedule of Findings and Questioned Costs Year Ended September 30, 2015

#### **SECTION I - SUMMARY OF AUDITORS' RESULTS**

Financial	Statements
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Type of auditors' report issued: Unmodified
 Internal control over financial reporting:

2. Material weakness(es) identified?

3. Significant deficiency(ies) identified? None reported

4. Noncompliance material to financial statements noted? Yes

#### Federal Awards

Internal control over major federal programs:

5. Material weakness(es) identified?

6. Significant deficiency(ies) identified? None reported

7. Type of auditors' report issued on compliance for major federal programs: Unmodified

8. Any audit findings disclosed that are required to be reported in accordance with Section 510(a) of OMB Circular A-133?

9. Identification of major federal programs:

**CFDA** 

Number Name of Federal Program

15.875 Compact of Free Association, as Amended: Kwajalein Atoll Landowners Special Needs Kwajalein Impact Fund

10. Dollar threshold used to distinguish between Type A and Type B programs:

\$300,000

11. Auditee qualified as a low-risk auditee?

No

#### **SECTION II - FINANCIAL STATEMENT FINDINGS**

Reference <u>Number</u>	<u>Findings</u>
2015-001	Accounts Receivable
2015-002	Fuel Inventory
2015-003	Local Noncompliance

#### **SECTION III - FEDERAL AWARD FINDINGS AND QUESTIONED COSTS**

No matters were reported.

Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2015

#### Finding No. 2015-001

#### Accounts Receivable

<u>Criteria</u>: Effective internal controls on receivables necessitate timely collection to maximize cash flows and minimize possible bad debt losses.

<u>Condition</u>: As of September 30, 2015, trade electric receivables aggregated \$1,957,451. Of this amount, \$1,794,399 has been outstanding over 90 days and this balance has been fully provided with an allowance. In addition, \$702,589 of electric receivables remained the same as in FY2014. Of the total trade electric receivables, 81% comprise fifteen accounts.

Several non-current customers continued to appear to being provided utility services. Other customers pay current amounts without resolution of long outstanding balances. It appears KAJUR lacks adequate internal control over pursuing collections of long outstanding balances.

<u>Cause</u>: The cause of the above condition is the lack of adequate internal control policies and procedures that facilitate timely collections. In addition, a formal policy has not been implemented to standardize customer deductions, which involve long outstanding receivables. Furthermore, KAJUR lacks mitigating measures including entering into collection agreements to recover long outstanding receivables.

<u>Effect</u>: The effect of the condition is potential limitations on KAJUR's cash flows and increase in doubtful debt provision.

<u>Recommendation</u>: We recommend KAJUR adopt internal control policies and procedures to recover long outstanding receivables and to minimize potential losses from noncollection. In addition, we recommend KAJUR implement effective measures or enter into collection agreements with customers with long outstanding balances.

#### Auditee Response and Corrective Action Plan:

KAJUR agrees with this finding and its recommendations. KAJUR also agrees with the cause for the condition identified in this finding. KAJUR also recognizes that final resolution to certain elements within KAJUR's business environment will help reduce and even eliminate many (even all) of these conditions described above. These elements include land leases on areas that KAJUR uses and final resolution to customer bills under dispute. KAJUR will continue to work on internal policies and procedures and continue to work on business environment issues with its governing board, the Kwajalein leadership and with the few customers whose billings are still under dispute.

#### Corrective Action:

- (1) Continue on-going efforts to develop internal policies and procedures and refine existing ones.
- (2) Seek final resolution to outstanding electric bill that are still under dispute.
- (3) Pursue a land lease agreement for KAJUR that would make electric bill collection for land owners less awkward.

Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2015

#### Finding No. 2015-002

#### Fuel Inventory

<u>Criteria</u>: Effective internal controls on fuel inventory necessitate adequate monitoring and recording of fuel expense.

<u>Condition</u>: A \$423,343 decrease in fuel inventory resulted from a reconciliation of actual inventory on hand. Given the average fuel cost of \$2.79 per gallon, the adjustment approximates 151,736 gallons. Year-end adjustments of \$653,954 and \$462,448 were also noted in fiscal year 2014 and 2013, respectively.

Per examination of the Daily Inventory Report and the Daily Meter Reading Report, we noted discrepancies in four months tested. Actual gallons consumed from the main tank exceed recorded daily meter readings. Daily variances are summarized into monthly averages as presented below.

Month	Average Monthly Variance of Actual Consumption over Fuel Expense Recorded
December	17%
January	15%
July	18%
September	<u>14%</u>
Average	<u>16%</u>

We also noted days where a sounding was not performed due to weather conditions. As a result, no information for that day's inventory consumption was recorded.

KAJUR transacts fuel advances from and to a related party. These advances were also paid with fuel. Instead of recording a fuel receivable, issuances were recorded as fuel expense. An outstanding receivable was noted during the audit and KAJUR provided an entry to recognize the receivable. In addition, several bunker delivery receipts lacked power plant personnel signatures that evidence verification of actual gallons issued.

<u>Cause</u>: The cause of the above condition is a lack of adequate documentation, periodic monitoring and reconciliation, and incomplete recording of fuel transactions.

<u>Effect</u>: The effect of the condition is a significant number of year-end reconciling adjustments and potential loss of fuel inventory.

<u>Recommendation</u>: We recommend KAJUR perform periodic reconciliation of fuel inventory. In addition, we recommend revisiting the basis and determining an appropriate methodology for recording fuel expense. Adequate review of journal entries is also recommended.

Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2015

Finding No. 2015-002, Continued

Fuel Inventory, Continued

#### Auditee Response and Corrective Action Plan:

KAJUR also agrees with this finding and its prescribed recommendations. Similar to the first finding (2015-01), certain elements within KAJUR physical work environment will also need to improve to compliment the recommendation prescribed above. These include reconfiguration of fuel pipeline so the whole fuel pipeline is less complex; replace old fuel meters with new ones, and putting in place a larger settling tank that would allow pumping and settling fuel to be done only once within a 24-hour period. Currently this is being done every two hours.

#### Corrective Action:

- (1) As much as possible, KAJUR will use results from planned financial management assessments to be carried out in May 2016 under the (EWSSP) project to develop appropriate methodologies in proper review and recording of KAJUR's fuel expenses.
- (2) Prior to applying the corrective action above, KAJUR will continue with ongoing efforts to reconfigure fuel pipeline network, install a new metering system, and replace existing settling tank with a larger tank that will allow refueling of settling tank to be done only once within a 24-hour period thereby reducing chances for fuel overflow a relatively common occurrence with the existing (smaller) settling tank.
- (3) Develop tools and standard processes (from Corrective Action #2) to properly record movement of fuel within KAJUR's fuel inventory.

Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2015

Finding No. 2015-003

#### Local Noncompliance

Criteria: RepMar Procurement Code states the following:

- a) Section 124 unless otherwise authorized by law, all Government contracts shall be awarded by competetive sealed bidding.
- b) Section 127 procurement of goods and services not exceeding \$25,000 may be in accordance with small purchases procedures promulgated by RepMar's Policy Office; provided, however that procurement requirements shall not be artificially divided so as to consitute a small purchase under this Section.
- c) Section 128 a contract may be awarded for a supply, service, or construction item without competition when it is determined in writing that there is only one source for the required supply service, or construction item.

<u>Condition</u>: The purchase orders (PO) below did not undergo the competitive sealed bidding process and documentation that quotations were requested from an adequate number of qualified sources was not in file.

PO No.	PO Date	Description		Amount	
15-EN-2091	06/11/2015	Grundfos pump and shipping cost	\$	27,932	
15-EN-2109	06/22/2015	High pressure pump	\$	35,333	
15-EN-1115	05/22/2015	Cummins Filter/ Oil	\$	47,133	
15-EN-1085	01/07/2015	Grunfos pump and motor	\$	30,872	
15-EN-1005	11/07/2014	Boom truck, freight cost, and import tax	\$	127,734	

In addition, KAJUR paid for two cellphones amounted to \$1,217 and was recorded under materials and supplies expense. No adequate documentation was noted that evidences competitive procurement process was conducted. Furthermore, one of the cellphones should have been capitalized in the fixed asset register as the cost is above capitalization threshold. KAJUR provided an adjusting entry to capitalize the particular cellphone during the audit process.

<u>Cause</u>: The cause of the above condition is lack of adequate internal control policies and procedures ensuring compliance with RepMar's Procurement Code.

<u>Effect</u>: The effect of the above conditions is noncompliance with RepMar's Procurement Code.

<u>Prior Year Status</u>: Lack of compliance with RMI procurement requirements was reported as a finding in prior audits as item 2014-001.

<u>Recommendation:</u> We recommend KAJUR to adhere with RepMar's Procurement Code and establish appropriate internal control policies and procedures ensuring adequate documentation and compliance with RepMar's Procurement Code. In addition, documentation should include history of the procurement including assessment of vendor's selection.

Schedule of Findings and Questioned Costs, Continued Year Ended September 30, 2015

Finding No. 2015-003, Continued

Local Noncompliance, Continued

#### Auditee Response and Corrective Action Plan:

KAJUR agrees with this finding and the listed recommendations. KAJUR concurs that in order to alleviate this issue, internal control policies and procedures in compliance with RepMar's Procurement Code need to be created and enforced. This will improve the documentation and paper trails to ensure total transparency and satisfactory operations.

In order to address this issue, as it has been a finding in prior audits, KAJUR has started using TenderLink, an online procurement facilitator that links together buyers and suppliers throughout the world. This membership ails KAJUR's previous failure to undergo the competitive sealed bidding process from an adequate number of qualified sources. TenderLink also ensures proper documentation and history of procurement, including assessment of the vendor's selection.

Regarding the POs listed above, each were acquired through Iron Planet, an online auction market for used heavy equipment. The method in which items are procured is through an upfront bidding process that calls for the bidder to remain active during the online auctioning. Iron Planet offers affordable and certified good-quality equipment; however, to acquire these goods before they are sold off, the bidder has to actively bid.

This impedes on the RepMar Procurement Code, which requires all goods and services to pass through the bidding committee. KAJUR intends to inquire with the bidding committee and the RMICU Board if the practice of procuring goods through Iron Planet can continue.

#### Corrective Action:

- (1) Establish internal control policies and procedures in compliance with RepMar's Procurement Code.
- (2) Implement and enforce internal control policies and procedures.
- (3) Continue to utilize TenderLink to ensure transparency and compliancy of RepMar's Procurement Code.
- (4) Discuss procurement goods through Iron Planet with bidding committee and RMICU Board.

Unresolved Prior Year Findings and Questioned Costs Year Ended September 30, 2015

The status of unresolved prior year findings is discussed within the Schedule of Findings and Questioned Costs section of this report.